



Septiembre 2023

NOTIFICACIÓN

Estimado y valioso cliente de Pedro Sánchez R.S.A.S.,

El propósito de esta comunicación es informarle que nuestro proveedor KATSUYAMA KIKAI, LTD. el pasado mes de Mayo nos ha notificado el cierre de la producción de la línea de productos NITCHI, como se evidencia en la carta abajo adjunta, adicionalmente nos indicó el inicio del estudio de una posibilidad de alternativa. Lamentamos comunicarles que esta alternativa fue descartada como nos informan en la carta del mes de Agosto, la cual igualmente adjuntamos.

Ante esta situación, Pedro Sánchez R. S.A.S., se permite indicar que contamos con un stock de equipos de izaje los cuales estarán a la venta hasta agotar existencias. En relación a repuestos igualmente tenemos un stock limitado a equipos que lleguen a nuestro taller, los cuales fueron adquiridos a Pedro Sánchez R. S.A.S.

Si bien lamentamos cualquier inconveniente que este anuncio pueda causar, estamos ansiosos por satisfacer sus futuras necesidades con productos de calidad como nuestra línea VITAL, manufacturada en Japón y distribuida por nosotros desde hace 30 años.

Sin otro particular por el momento, les saludamos muy atentamente

Gerencia Comercial.



Dear Sirs, Pedro Sanchez R.S.A.S

May 23, 2023

Regarding NITCHI Business Closure

The ongoing intense global market competition, coupled with the unprecedented impact of the COVID19 pandemic, has created an insurmountable burden on NITCHI's operations. Over the years, NITCHI has strived to navigate through challenging market conditions. However, the convergence of these external factors has presented them with a series of obstacles that have proven too formidable to overcome. Despite their dedicated efforts to implement various management improvements and weather the storm, NITCHI has been unable to find the signs of progress necessary to sustain their operations in the long run.

As a result, from above market situation, NITCHI has decided to close their business, and KATSUYAMAKIKAI will not take over any of the NITCHI's business including its engineering and products of NITCHI hereafter.

To minimize any inconvenience on the market and our customers, we are working to establish our new product lineups as KATSUYAMAKIKAI's products which focus on safety and profitability. The new production lineups are currently planned to be prepared by Oct 1st, 2023. We will make a separate announcement once our production line is well prepared. The new product lineup would include below products. Depending on the procurement of parts necessary for the product and the safety confirmation of the product, the schedule may be extended.

- Manual Chain Hoists (< 5.0 t)
- Lever Hoist

Thank you for your understanding and cooperation.

Sincerely yours,

KATSUYAMAKIKAI, LTD.



31 August 2023

Notification

To Valued Customers,

After the closure of NITCHI on June 30th, 2023, KATSUYAMA KIKAI, LTD. (“we”) received many inquiries regarding the supply of NITCHI’s products and parts. As previously announced, we hereby reiterate that we will not take over NITCHI’s business and will not be handling any products or parts of NITCHI Corporation in the future.

In consideration of the impact on the market and our customers, we have made the utmost efforts to supply our own products equivalent to manual chain hoists and lever hoists. However, we hereby announce that, after careful consideration, we have decided not to manufacture these products. The decision is based on the challenges we faced in terms of achieving rational productivity and aligning with our business model.

We will continue to deliver products by procuring from manufacturers utilizing our trading company function as we have done in the past.

We deeply appreciate your understanding and cooperation.

Thank you.

Sincerely yours,

KATSUYAMAKIKAI, LTD.